CASE STUDY

EARLY ADOPTERS D&D RAIL LTD CONTINUE TO EMPHASISE CULTURE OF QUALITY, WITH ISO 9001:2015 CERTIFICATION

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Having first begun as a single trade contractor, D&D Brickwork in 1979, D&D Rail Ltd has come a long way from their humble origins. Now offering a wide variety of construction services in the rail sector, D&D Rail work on multimillion pound projects for key transport companies such as Network Rail Ltd and Transport for London. "Millions of London commuters depend on our high-quality refurbishment and vital maintenance works each year," says David Farrow, Managing Director. "For this reason it is imperative that the quality of our work is both first-rate and consistent."

"Everyone at D&D Rail is passionate about the service we deliver to our clients," says Deborah Cox, Senior Office Manager at D&D Rail. "We take immense pride in our work and offer a professional, friendly service that we feel routinely exceeds client expectations."

With over 120 staff employed, it is crucial that all staff work to a recognised level of quality, an aim that is supported by the range of certification held across the business. D&D Rail actively commit themselves to quality from all levels of their business and, as Deborah explains, achieving certification to ISO 9001:2015 was an important method of demonstrating this.

TRANSITIONING EARLY TO TOP THE COMPETITION

"Adopting the 2015 version of ISO 9001 was key to remaining at the forefront of our industry," explains Deborah. "Certification has become increasingly important for organisations that are looking to work with our main clients, and we therefore see it as crucial to the success of obtaining future business."

"Further to this," Deborah continues, "the standard provides a clear framework for everyone in the business to work within, which helps to ensure a level of consistency throughout the organisation."

For D&D Rail, transitioning to ISO 9001:2015 as soon as possible was an important strategic decision, allowing them to make the most of their certification. "We felt that undertaking our transition early would help us prove to our clients that we are committed to our quality initiatives," explains Deborah. "Ultimately," she continues, "complying with the new standard now, rather than waiting until nearer the transition deadline, can only be a positive thing, as it ensures the effectiveness of our current quality management systems."

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"We were aware that our main competitors would be investing in certification, so we knew that we had to make a decision to either be a part of this at the outset or be left behind," says Deborah. "For these reasons it was a straightforward decision for us to make and, as our certification partner since 1997, SGS were the obvious choice to go through the transition process with."

WORKING WITH SGS

"The process was made very easy with SGS," recalls Deborah. "We were offered support and guidance right from the moment ISO 9001:2015 was published, helping to make sense of the changes of the standard".

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Mike Swanson, Lead QMS Auditor at SGS United Kingdom Ltd, was responsible for the auditing of D&D Rail, and was very positive about the experience. "For me, their sheer determination to set themselves apart from their competitors is clear to see," says Mike, "and using management tools such as ISO 9001:2015 is a great way to formalise it."

"Our existing experience of the 2008 edition of the standard really helped us to evaluate the impact of the changes made within the 2015 edition," says Deborah Cox. "As a result, we found the process relatively straightforward, as we realised that a lot of our existing procedures already satisfied the new requirements."

This sentiment is one mirrored by Mike Swanson, who feels that companies should not be put off with direct comparisons to ISO 9001:2008. "There is no need to take anything out of your existing system," explains Mike, "it simply needs to be enhanced for it to meet the new requirements, a task that requires a bit of research."



ISO 9001:2015 - WHAT HAS CHANGED?

"For us, the emphasis was upon updating our existing documentation to include reference to what we were already doing," explains Deborah. "This included the introduction of a few practical ways of working, such as debriefing meetings held after project completion to share knowledge."

"This will be a major improvement," continues Deborah. "This requirement to share knowledge and identify improvements ties in with our business-wide 'change to improve' culture."

THIS GUARANTEES THAT WE MAINTAIN THE MOTIVATION TO BE DISCIPLINED IN RUNNING OUR PROCEDURES ACROSS THE BUSINESS

Other changes that D&D Rail will be implementing include the introduction of a 'business risk and opportunities' register, which ensures that any issues that may impact the business are documented.

Further to this, identification and discussion is now encouraged on the topic of external and internal issues, which looks at positive and negative factors that can have an effect on D&D Rail's approach to the services they provide and investments made. This can include areas such as pension reforms, technological advances, staffing issues, potential contractual issues and general performance within the industry.

ON THE RIGHT TRACKS

"Certification to ISO 9001:2015 ensures we remain focused upon the quality of our service to our clients," says Deborah. "This guarantees that we maintain the motivation to be disciplined in running our procedures across the business, and continue to develop a forward-thinking culture."

For D&D Rail certification has proved an effective way of proving to their clients that they are serious about commitment to quality, and the benefits of an early transition will undoubtedly be felt over the next few years. Having undergone a smooth transition, Deborah offers advice to those who may be considering it.

"If you already hold ISO 9001 certification, then the transition process may be more straightforward than you initially think. There is no need to change anything that currently works for your business. Instead, this is an opportunity to have an in-depth review of current processes and procedures to bring them into alignment with the new standard."

THE TRANSITION MAY BE MORE STRAIGHTFORWARD THAN YOU THINK

"However, it is important to make sure nothing is being done just to satisfy the standard," Deborah concludes. "You should look to add real value to your processes, otherwise it will be hard to maintain the initial benefits of certification."

WHAT IS ISO 9001?

ISO 9001 is the most internationally recognised standard for quality management systems (QMS), representing almost 72% of the total number of certificates issued globally. The standard:

- helps organisations achieve, benchmark and monitor highquality performance across all business operations
- provides a framework to ensure requirements are consistently met
- ensures organisations keep up to date with market developments
- helps enhance customer satisfaction.

A new version of the standard, ISO 9001:2015 was published in September 2015 and organisations already certified to the old version, ISO 9001:2008, have until September 2018 to make their transition to the new standard.

ISO 9001:2015 positions the new version of the standard as an integral part of an organisation's efforts towards the broader aim of sustainable development and promotes it as a tool for improving an organisation's overall performance.



To learn more about undertaking a transition with SGS, please head to www.sgs.co.uk/transition-options

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